Case Study

Cementing Important Order In Sub-Saharan Africa

Valveforce responds to metering needs, proving vital to the growth of a the Cement Plant.

Valveforce won a major order to supply 12” stainless steel gate valves to the largest plant of its kind, located in Sub-Saharan Africa.

For Solihull based Valveforce, who had recently tripled the size of their operation with a move to new premises, this contract marked its growing capability to delivering services to overseas enquiries.

The International Procurement Manager commented: “Valveforce clearly wanted our business and they were quick to respond, accurate and helpful in being able to specify competitively priced solutions to our needs and delivering to our schedules.”

Valveforce also supplied brass, bronze and cast iron gate valves, as well as the stainless steel type that will be used extensively at the Nigerian site.

“Valveforce were quick to respond to recommend the ideal solution. Their impressive service gave us immediate confidence.”