



## Case Study

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# Annual Savings Of £4k For General Hospital

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**Approached by a large General Hospital, Valveforce were tasked to tender for a multi-product maintenance agreement.**

With steam boilers, meters and control valves requiring ongoing maintenance and a steam trap survey needed, the Hospital invited Valveforce to tender for this multi-product maintenance agreement.

It was essential to Valveforce that the pricing for this bespoke contract was competitive and demonstrated why Valveforce should be chosen over other stiff competition. Valveforce were delighted to secure the one year rolling service agreement and when our in-depth steam trap survey identified energy savings of £4k per year we impressed immediately.

Our very happy customer, commenting: *"Total satisfaction with the level of service from Valveforce and the in-depth knowledge and professionalism of its engineers."*



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*Chosen over stiff competition, Valveforce secured the rolling service contract through their in-depth knowledge and the professionalism of their engineers.*

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